## **Introduced by Senator Solis**

## February 25, 2000

An act to add Division 21 (commencing with Section 60000) to the Financial Code, relating to residential mortgage loans.

## LEGISLATIVE COUNSEL'S DIGEST

SB 2128, as introduced, Solis. Residential mortgage loans.

The California Finance Lenders Law and the Residential Mortgage Lending Act establish regulatory schemes for licensees making loans to consumers secured by mortgages, deeds of trust, or other enforceable interests in the property of consumers.

This bill would establish a statutory scheme to provide consumer protection against unscrupulous and predatory practices by lenders in making consumer home loans.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

The people of the State of California do enact as follows:

SECTION 1. Division 21 (commencing with Section 60000) is added to the Financial Code, to read:

DIVISION 21. HOME MORTGAGE LOANS

60000. This division will be known as the Consumer Protection Against Predatory Lending in the Home

8 Mortgage Market Act.

SB 2128 

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60001. The following definitions shall apply to this division:

- (a) "Home loan" means a loan, other than open-end credit plan or a reverse mortgage transaction, 5 in which: (1) the principal amount of the loan does not 6 exceed the conforming loan size limit for a single-family dwelling as established from time to time by the Federal National Mortgage Association, (2) the borrower is a natural person, (3) the debt is incurred by the borrower 10 primarily for personal, family, or household purposes, and 11 (4) the loan is secured by a mortgage or deed of trust in 12 real estate upon which there is located or there will be 13 located a structure or structures designed principally for 14 occupancy of from one to four families to be occupied by 15 the borrower as the borrower's principal dwelling.
- (b) "Lender" means including any person, 17 individual, a corporation, a partnership, a limited liability 18 company, a joint venture, an association, a joint stock company, a trust, an unincorporated organization, a government, or a political subdivision of a government, who is engaged in the business of making consumer loans, and who originated more than five home loans within the past 12-month period or acted as an intermediary 24 between originators and borrowers on more than five 25 home loans within the past 12-month period.
- (c) "Flipping" means the making of a home loan to a 27 borrower to refinance an existing home loan when the new loan does not have a reasonable, tangible net benefit to the borrower considering all of the circumstances, including the terms of both the new and refinanced loans, cost of the new loan, and the circumstances.
- (d) A "high-cost home loan" means a home loan in 34 which the terms of the loan meet one or more of the 35 following thresholds:
- (1) The annual percentage rate of the home loan at 37 consummation exceeds by five or more percentage points the weekly average yield on United States Treasury securities adjusted to a constant maturity of one year (as made available by the Federal Reserve Board) as of the

-3-SB 2128

week immediately preceding the week in which the interest rate for the loan is established.

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- (2) The home loan is a variable rate loan in which the annual percentage rate can reasonably be expected to increase beyond the threshold established in paragraph (1).
- (3) Potential or scheduled increases in the annual percentage rate of the home loan are not directly tied to future increases in a widely used federal or private 10 market measurement that reflects the cost of borrowing money, such as the interest rate yield on United States Treasury securities, the federal funds rate, or the prime interest rate.
- (4) The total points and fees on the loan exceed one of 15 the following:
  - (A) Three percent of the total loan amount if the total loan amount is twenty thousand dollars (\$20,000) or
- (B) Four percent of the total loan amount if the total loan amount is twenty thousand dollars (\$20,000) or more and the loan is a purchase money loan guaranteed by the 22 Federal Housing Administration or the Veterans Administration.
- (C) The lesser of five percent of the total loan amount 25 or eight hundred dollars (\$800), if the total loan amount is less than twenty thousand dollars (\$20,000).

The following discount points shall be excluded from the calculation of the total points and fees:

- (A) Up to and including two bona fide loan discount points payable by the borrower in connection with the loan transaction, but only if the interest rate from which 32 the loan's interest rate will be discounted does not exceed by more than one percentage point the required net yield 34 for a 90-day standard mandatory delivery commitment 35 for a reasonably comparable loan from either the Federal 36 National Mortgage Association or the Federal Home 37 Loan Mortgage Corporation, whichever is greater.
- 38 (B) Up to and including one bona fide loan discount point payable by the borrower in connection with the 40 loan transaction, but only if the interest rate from which

SB 2128 \_ 4 \_

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the loan's interest rate will be discounted does not exceed by more than two percentage points the required net 3 yield for a 90-day standard mandatory 4 commitment for a reasonably comparable loan from 5 either the Federal National Mortgage Association or the 6 Federal Home Loan Mortgage Corporation, whichever is greater.

- (e) "Annual percentage rate" means percentage rate for the loan calculated according to the 10 provisions of the federal Truth-In-Lending Act (15 U.S.C. 11 Sec. 1601 et seq.), and the regulations promulgated 12 thereunder by the Federal Reserve Board, as that act and the implementing regulations are amended from time to 14 time.
  - (f) "Points and fees" means all of the following:
- (1) All items required to be disclosed under Sections 17 226.4(a) and (b) of Title 12 of the Code of Federal 18 Regulations, as amended from time to time, except 19 interest or the time-price differential.
- charges for items listed under 21 226.4(c)(7) of Title 12 of the Code of Federal Regulations, 22 as amended from time to time, but only if the lender 23 receives direct or indirect compensation in connection 24 with the charge or the charge is paid to an affiliate of the 25 lender; otherwise, the charges are not included within 26 the meaning of the phrase "points and fees."
- (3) All compensation paid directly or indirectly to a 28 mortgage broker, including a broker that originates a loan in its own name in a table-funded transaction, not 30 otherwise included in paragraph (1) or (2).
  - "Points and fees" shall not include any of the following:
  - (A) Taxes, filing fees, recording and other charges, and fees paid or to be paid to public officials for determining the existence of or for perfecting, releasing, or satisfying a security interest.
- (B) Fees paid to a person other than a lender or an 37 affiliate of the lender or to the mortgage broker or an affiliate of the mortgage broker for any of the following: fees for flood certification; fees for pest infestation and 40 flood determinations; appraisal fees; fees for inspections

**—5—** SB 2128

performed prior to closing; credit reports; surveys; attorneys' fees if the borrower has the right to select the attorney from an approved list or otherwise; notary fees; escrow charges, so long as not otherwise included under paragraph (1); title insurance premiums; 6 insurance and flood insurance premiums, provided that the conditions in Section 226.4(d)(2) of Title 12 of the Code of Federal Regulations are met.

(g) "Total loan amount" means "total loan amount," as 10 used in Section 226.32 of Title 12 of the Code of Federal Regulations, and shall be calculated in accordance with the Federal Reserve Board's Official Staff Commentary thereto.

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- (h) "Bona fide loan discount points" means loan 15 discount points knowingly paid by the borrower for the 16 purpose of reducing, and which in fact result in a bona 17 fide reduction of, the interest rate or 18 differential applicable to the loan, provided the amount 19 of the interest rate reduction purchased by the discount 20 points is reasonably consistent with established industry 21 norms and practices for secondary mortgage market 22 transactions.
- (i) "Affiliate" means any company that controls, is 24 controlled by, or is under common control with another company, as set forth in the Bank Holding Company Act 26 of 1956 (12 U.S.C. Sec. 1841 et seq.), as amended from time to time.
- (j) "Obligor" borrower, coborrower, means a 29 cosigner, or guarantor obligated to repay a loan.
  - (k) "Commissioner" means the Commissioner Corporations.
  - 60002. The following acts and practices are prohibited:
- 34 (a) No prepayment fees or penalties be shall contracted by the borrower and lender with respect to 35 36 any home loan.
- (b) No home loan may contain a payment schedule 38 with regular periodic payments that result in an increase in the principal balance, a practice known as negative amortization.

SB 2128 

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(c) No lender may knowingly or intentionally engage in the practice of "flipping" a home loan.

- (d) No lender may recommend or encourage default on an existing loan or other debt prior to and in connection with the closing or planned closing of a consumer home loan that refinances all or any portion of that existing loan or debt.
- (e) No lender may make a home loan unless the lender reasonably believes at the time the loan is consummated 10 that one or more of the obligors, when considered individually or collectively, will be able to make the scheduled payments to repay the obligation based upon 12 13 a consideration of their current and expected income, 14 current obligations, employment status, and 15 financial resources (other than the borrower's equity in 16 the dwelling that secures repayment of the loan). An obligor shall be presumed to be able to make the 17 18 scheduled payments to repay the obligation if, at the time 19 the loan is consummated, the obligor's total monthly 20 debts, including amounts owed under the loan, do not 21 exceed 50 percent of the obligor's monthly gross income verified by the credit application, the obligor's 23 financial statement, a credit report, financial information provided to the lender by or on behalf of the obligor, or 25 any other reasonable means. No presumption of inability 26 to make the scheduled payments to repay the obligation shall arise solely from the fact that, at the time the loan 28 is consummated, the obligor's total monthly debts 29 (including amounts owed under the loan) exceed 50 30 percent of the obligor's monthly gross income.
- (f) No lender may charge a fee for a product or service 32 where the product or service is not actually provided, or misrepresent the amount charged by or paid to a third party for a product or service.
- (g) No lender may make or cause to be made, directly any false, 36 or indirectly, deceptive, or misleading representation statement or in connection with residential loan transaction, including, but not limited to, deceptive, or misleading statement representation regarding the borrower's ability to qualify

**— 7 —** SB 2128

for any mortgage product. A statement or representation is deceptive or misleading if it has the capacity or tendency to deceive or mislead a borrower or potential 4 borrower. The commissioner shall consider the following whether 5 factors in deciding a statement 6 representation is deceptive or misleading: the overall impression that the statement representation or reasonably creates; the particular type of audience to which it is directed; and whether it may be reasonably 10 comprehended by the segment of the public to which it is directed.

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- (h) No lender may compensate, whether directly or 13 indirectly, coerce, or intimidate an appraiser for the purpose of influencing the independent judgment of the appraiser with respect to the value of real estate that is to 16 be covered by a residential mortgage or is being offered as security according to an application for a residential mortgage loan.
- (i) No lender may finance, directly or indirectly, any 20 credit life, credit disability, or credit unemployment 21 insurance, or any other life or health insurance premiums through a home loan. Insurance premiums calculated and paid on a monthly basis shall not be considered financed by the lender.
  - (j) No home loan contract in which blanks are left to be filled in after the contract is signed shall be enforceable under the law.
  - 60003. If the discussions between the lender and the borrower concerning a home loan are primarily in a language other than English, the lender shall, before closing, provide an additional copy of the notice translated into the language in which discussions were conducted.
  - 60004. The following acts and practices are prohibited for high-cost home loans:
  - (a) No high-cost home loan may contain a scheduled payment that is more than twice as large as the average of the earlier scheduled payments. This provision does not apply when the payment schedule is adjusted to the seasonal or irregular income of the borrower.

SB 2128 **—8**—

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(b) No high-cost home loan may include terms under which more than two periodic payments required under the loan are consolidated and paid in advance from the loan proceeds provided to the borrower.

- (c) No high-cost home loan may contain a provision increases the interest rate after default. provision does not apply to interest rate changes in a variable rate loan otherwise consistent provisions of the loan documents, provided that the 10 change in the interest rate is not triggered by the event of default or the acceleration of the indebtedness.
- (d) No high-cost home loan may contain a provision 13 that permits the lender, in its sole discretion, to accelerate the indebtedness. This provision does not apply when the repayment of the loan has been accelerated by default, 16 pursuant to a due-on-sale provision, or pursuant to some other provision of the loan documents unrelated to the payment schedule.
- (e) In making a high-cost home loan, a lender may not 20 directly or indirectly finance any points and fees or any other charges payable to third parties.
- (f) A lender may not charge a borrower any fees or 23 other charges to modify, renew, extend, or amend a high-cost home loan or to defer any payment due under the terms of a high-cost home loan.
  - (g) A lender may not charge a borrower points, fees, or other charges in connection with a high-cost home loan if the proceeds of the high-cost home loan are used to refinance an existing high-cost home loan held by the same lender.
- (h) A lender may not make a high-cost home loan 32 without first receiving certification from a counselor approved by the United States Department of Housing and Urban Development that the borrower has received counseling on the advisability of the loan transaction and the appropriate loan for the borrower.
- (i) No high-cost home loan may be subject to a 37 mandatory arbitration clause that limits in any way the 39 right of the borrower to seek relief through the judicial 40 process.

SB 2128

(j) A lender may not pay a contractor under a 2 home-improvement contract from the proceeds of a high-cost home loan other than (1) by an instrument payable to the borrower or jointly to the borrower and the contractor, or (2) at the election of the borrower, through a third-party escrow agent in accordance with terms established in a written agreement signed by borrower, the lender, and the contractor prior to the disbursement.

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- 60005. (a) The provisions of Section 60004 shall apply to any person who in bad faith attempts to avoid its application by: (1) structuring a loan transaction as an open-end credit plan for the purpose and with the intent 14 of evading the provisions of this division when the loan 15 would have been a high-cost home loan if the loan had 16 been structured as a closed-end loan; (2) dividing any loan transaction into separate parts for the purpose and 18 with the intent of evading the provisions of this division; or (3) using any other similar subterfuge.
- (b) A lender of a high-cost home loan who, when acting in good faith, fails to comply with Section 60004, will not be deemed to have violated this section if the 23 lender establishes either of the following:
- (1) Within 30 days of the loan closing and prior to the 25 commencement of any action under this division, the of borrower is notified the compliance failure, made, appropriate restitution is and whatever adjustments are necessary are made to the loan to do either of the following, at the election of the borrower:
  - home (A) Make the high-cost loan requirements of subdivision (a).
- (B) Change the terms of the loan in a manner 33 beneficial to the borrower so that the loan will no longer 34 be considered a high-cost home loan subject to the provisions of this division.
- (2) The compliance failure was not intentional and 37 resulted from a bona fide error, notwithstanding the maintenance of procedures reasonably adapted to avoid those errors, and within 60 days after the discovery of the compliance failure, and prior to the commencement of

SB 2128 **— 10 —** 

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any action under this division or the receipt of written notice of the compliance failure, the borrower is notified of the compliance failure, appropriate restitution is made, and whatever necessary adjustments are made to the loan to do either of the following, at the election of the 6 borrower:

- 7 high-cost home loan satisfy (A) Make the requirements of Section 60004.
- (B) Change the terms of the loan in a manner 10 beneficial to the borrower so that the loan will no longer be considered a high-cost home loan subject to the provisions of Section 60004.

Examples of a bona fide error include clerical, computer malfunction and programming, 14 calculation, and printing errors. An error of legal judgment with 16 respect to a person's obligations under this division is not a bona fide error.

60006. (a) Lenders that are exempt 19 reporting requirements of Section 2803 of Title 12 of the 20 United States Code solely because the home purchase 21 loans, including refinancings, that the lender originated 22 in the preceding calendar year totaled less than 10 23 percent of its total loan origination volume measured in 24 dollars, thereby qualifying for an exception 25 Paragraph I.D. of Appendix A (Form and Instructions for 26 Completion of HMDA Loan/Application Register) of 27 Part 203 of Title 12 of the Code of Federal Regulations, 28 shall be required to report to the commissioner the same 29 information that other lenders are required to report 30 under subsection (b) of Section 2803 of Title 12 of the 31 United States Code to the appropriate federal agency.

(b) Lenders shall submit the information required 33 under subdivision (a) in the format established by the 34 United States Department of Housing and Urban 35 Development pursuant to paragraph (5) of subsection 36 (h) of Section 2803 of Title 12 of the United States Code.

60007. (a) Lenders shall report to the commissioner 38 the average and median interest rates of mortgage loans improvement loans that they originate grouped according to the categories established under **— 11 —** SB 2128

1 paragraph (4) of subsection (b) of Section 2803 of Title 12 of the United States Code: census tract, income level, racial characteristics, and gender.

- (b) In calculating the interest rate for variable-rate 5 loans to fulfill the requirements of subdivision (a), lenders shall use the average interest rate on the variable-rate loan for the 12 months of the reporting period established under subsection (d) of Section 2803 of Title 12 of the United States Code, which is the calendar 10 year.
- (c) Lenders shall submit the information required 12 under subdivision (a) in a similar format to the way the 13 lender reports information to the appropriate federal 14 agency under paragraph (5) of subsection (h) of Section 15 2803 of Title 12 of the United States Code, or to the 16 commissioner under Section 60006.
- 60008. Lenders found in violation of this act are 18 subject to forfeiture of all principal and interest on all loans made in violation of this act.
- 20 60009. A lender shall not make investments that are 21 backed by home loans that violate Section 60002 or 60004.
- 22 60010. This act shall become effective 90 days after 23 enactment. The reporting requirements under Sections 24 60006 and 60007 begin with the first calendar year
- 25 following enactment.

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